

CITY OF SALEM FINANCIAL SUMMARY Through Q3 / FY 2022

The summary of FY 2022 third quarter (Q3) July 2021 through March 2022 financial activity displays expenditure information at the department level for the General Fund and resources displayed by type. For all other City funds, data is displayed with resources and expenditures. For all funds, the display includes columns noting comparison to budget and prior year actual activity. A positive number in the prior year comparison denotes an increase in FY 2022.

General Fund

Resources	Budget	Actual through March 31	As a Percent of Budget	Difference FY 2022 to FY 2021 Actual
Property Taxes	77,968,070	74,898,941	96.1%	4.4%
Franchise Fees	18,284,150	14,394,977	78.7%	7.1%
Internal Charges	25,670,860	12,970,899	50.5%	3.2%
Other Taxes	1,532,730	994,359	64.9%	-17.7%
State Shared	7,431,890	4,596,056	61.8%	-9.1%
Fees, Permits	13,885,440	10,590,651	76.3%	19.2%
All Other Revenues	16,508,560	4,799,738	29.1%	-36.3%
Beginning Fund Balance	30,893,040	30,909,507	100.1%	23.8%
Total Resources	192,174,740	154,155,128	80.2%	6.0%

Expenditures by Department	Budget	Actual through March 31	As a Percent of Budget	Difference FY 2022 to FY 2021 Actual
Mayor & Council	243,410	191,581	78.7%	31.8%
Municipal Court	2,344,940	1,544,339	65.9%	19.0%
City Manager	1,759,620	1,030,408	58.6%	15.3%
Human Resources	2,054,350	1,291,095	62.8%	19.8%
Legal	2,838,620	1,869,133	65.8%	8.0%
Finance	4,287,930	2,838,457	66.2%	7.8%
Parks and Recreation	11,652,060	7,997,143	68.6%	9.0%
Facilities Services	5,081,480	3,491,574	68.7%	19.6%
Community Development	4,915,150	3,404,940	69.3%	0.8%
Library	5,706,290	3,571,889	62.6%	10.7%
Police	51,848,420	37,163,014	71.7%	6.8%
Fire	40,309,010	28,941,345	71.8%	5.0%
Information Technology	10,607,130	6,892,099	65.0%	7.8%
Non Departmental	13,308,030	5,367,065	40.3%	62.2%
Urban Development	5,757,590	3,442,904	59.8%	5.8%
Total Expenditures	162,714,030	109,036,986	67.0%	9.1%

BY THE NUMBERS

Resources

The City received over 96 percent of total current-year Property Taxes as of the third quarter. Property tax receipts in FY 2022 are 4.4 percent higher than the same time last year.

Franchise Fees and State Shared Revenue collections are also trending 7.1 percent higher.

The category, Other Taxes, is local marijuana sales tax receipts. These are collected by the State and remitted to the City quarterly.

Beginning Fund Balance—the funding available at the start of the fiscal year—equals almost 23.8 percent of total resources through Q3, and is 23.8 percent more than FY 2021. This is due to an influx of one-time money from the State and Federal governments.

Year-to-year increases of 19.2 percent for Fees, Permits reflect continuing local development.

Internal Charges include the support services charges, reimbursements for labor and overhead from other funds, and fund-to-fund transfers. The 3.2 percent increase is mainly due to higher Service Charges and Transfers, which are received in regular intervals.

BY THE NUMBERS Expenditures

With 75 percent of the fiscal year complete, including 19.1 payroll periods (representing 73.2 percent of payroll periods for the year), expenditures are trending as anticipated. The 9.1 percent year-over-year increase is influenced by anticipated cost escalators, such as labor contract / market adjustments to salaries, PERS expense, and health benefits expense, increased social services spending and record high inflation.

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Other Funds

	Resources			Expenditures		
	Actual through March 31	As a Percent of Budget	Difference FY 2022 to FY 2021 Actual	Actual through March 31	As a Percent of Budget	Difference FY 2022 to FY 2021 Actual
* Transportation Services	17,556,510	83.1%	30.7%	10,033,381	57.3%	0.5%
Streetlight	2,534,922	81.2%	5.4%	1,213,129	58.3%	5.4%
* Airport	1,989,955	87.4%	-8.4%	898,972	39.5%	-19.5%
Community Renewal	2,309,919	20.9%	111.9%	1,854,601	16.7%	65.9%
Downtown Parking	978,607	75.3%	29.9%	931,950	71.7%	20.9%
Cultural and Tourism	4,657,667	70.2%	111.3%	2,491,450	62.0%	14.3%
Public Art	40,491	95.6%	-33.6%	11,876	28.0%	-36.6%
Tourism Promotion Area	613,270	68.4%	53.5%	540,606	60.3%	68.3%
Parking Leasehold	695,002	64.6%	-17.3%	530,701	49.3%	11.7%
* Building and Safety	18,574,957	93.3%	5.5%	3,881,232	60.4%	-5.3%
Traffic Safety	1,367,365	75.7%	100.4%	547,604	31.7%	66.3%
General Debt	22,095,798	94.8%	5.1%	3,025,989	13.4%	-5.8%
Capital Improvements	90,757,967	60.6%	-41.1%	30,641,363	20.5%	-53.1%
Extra Capacity Facilities	48,060,011	90.7%	4.2%	5,811,131	11.0%	-37.8%
Development Districts	8,536,149	102.8%	20.8%	1,443,350	17.4%	141.4%
* Utility	138,854,448	83.4%	6.1%	71,096,948	57.5%	0.8%
* Emergency Services	4,623,538	91.8%	16.0%	1,514,751	48.6%	205.2%
* WVCC	11,716,208	79.4%	6.9%	9,720,969	66.9%	5.7%
Police Regional Records	1,354,494	92.8%	8.4%	115,777	33.4%	-64.4%
* City Services	16,162,543	83.7%	3.9%	11,067,686	69.9%	75.5%
* Self Insurance Benefits	32,167,359	84.7%	-0.5%	20,148,377	53.1%	-2.8%
* Self Insurance Risk	11,275,134	94.4%	-4.0%	3,945,145	33.0%	25.0%
Equipment Replacement	17,305,888	91.7%	31.8%	1,417,038	7.5%	-43.0%
Trust and Agency	28,430,870	79.4%	208.0%	4,653,938	18.2%	489.4%

Resources

Beginning fund balance accounts for \$249.8 million or 51.8 percent of the \$482.6 million total resources reported in the above table for all other City funds. To begin FY 2022, actual fund balance exceeded the budget by \$16.4 million or 7 percent. This is mainly due to the influx of State and Federal grants. At the third quarter mark in the fiscal year, total resources equal 78.4 percent of the amount anticipated in the FY 2022 budget for this grouping of funds.

Expenditures

The nine funds marked with an * have a total of 539.1 full-time equivalent (FTE) authorized positions, approximately 41.8 percent of the total FTE count for the City in the FY 2022 budget. The General Fund supports the remaining 750.62 FTE positions. Of the \$187.5 million in total actual expense through March 31 documented in the above table, \$46 million or 24.5 percent is personal services expense.

Materials and services, purchases for supplies, equipment, and services, equal \$112.8 million or 60.1 percent of total expenses. Four funds—the Utility Fund, Self Insurance Benefits Fund, Self Insurance Risk Fund, and Capital Improvements Fund—account for \$125.8 million—or 67.1 percent—of the total expenses of these funds.