

CITY OF SALEM FINANCIAL SUMMARY Through Q3 / FY 2020

The summary of FY 2020 third quarter (Q3) financial activity displays expenditure information at the department level for the General Fund and resources displayed by type. For all other City funds, data is displayed with resources and expenditures. For all funds, the display includes columns noting comparison to budget and prior year actual activity. A positive number in the prior year comparison denotes an increase in FY 2020.

General Fund

Resources	Budget	Actual through March 31	As a Percent of Budget	Difference FY 2020 to FY 2019 Actual
Property Taxes	71,358,520	68,430,729	95.9%	1.8%
Franchise Fees	18,601,060	13,020,586	70.0%	0.1%
Internal Charges	18,027,610	13,094,888	72.6%	7.4%
Other Taxes	969,830	830,751	85.7%	15.4%
State Shared	6,493,320	4,105,071	63.2%	7.5%
Fees, Permits	5,675,690	4,862,858	85.7%	30.3%
All Other Revenues	7,731,290	5,708,223	73.8%	-3.1%
Beginning Working Capital	21,192,270	22,198,336	104.7%	-11.3%
Total Resources	150,049,590	132,251,443	88.1%	0.5%

Expenditures by Department	Budget	Actual through March 31	As a Percent of Budget	Difference FY 2020 to FY 2019 Actual
Mayor & Council	211,810	144,831	68.4%	-6.0%
Municipal Court	2,155,500	1,470,566	68.2%	11.8%
City Manager	1,295,970	901,068	69.5%	-10.1%
Human Resources	1,580,220	1,011,495	64.0%	-5.5%
Legal	2,447,240	1,753,626	71.7%	10.9%
Finance	4,086,580	2,645,025	64.7%	1.1%
Parks and Recreation	9,453,170	6,671,646	70.6%	1.8%
Facilities Services	4,297,960	3,029,311	70.5%	-5.8%
Community Development	4,789,150	3,129,711	65.4%	1.1%
Library	5,063,480	3,243,486	64.1%	-4.0%
Police	46,944,140	33,218,275	70.8%	3.1%
Fire	36,044,050	25,802,598	71.6%	6.1%
Information Technology	8,948,340	5,902,228	66.0%	5.5%
Non Departmental	7,166,600	2,452,042	34.2%	-16.0%
Urban Development	5,317,740	3,518,190	66.2%	9.3%
Total Expenditures	139,801,950	94,894,097	67.9%	2.9%

BY THE NUMBERS

Resources

Current year Property Tax receipts are 95.9 percent of budget, slightly lower than FY 2019 receipts of 97.7 percent by Q3.

The increase of Franchise Fee receipts over Q2 reflects annual payments made by some utilities. Year-to-year Franchise Fee collections remain flat as telecom and cable TV use declines. State Shared Revenue receipts are on target with anticipated collections.

The category, Other Taxes, is local marijuana sales tax receipts.

Beginning Working Capital—the funding available at the start of the fiscal year—equals 14.1 percent of total resources through Q3, and is 11.3 percent less than FY 2019.

Year-to-year increase of 30.3 percent for Fees, Permits reflect fluctuations in planning-related fees and fire safety permits, code enforcement fees, and sign permits - offset by the City's new Operations Fee which received \$1.19 million in Q3.

Internal Charges include the support services charges, reimbursements for labor and overhead from other funds, and fund-to-fund transfers. The gain is mainly due to the 7.4 percent year-over-year increase in the overall budget for this revenue category and the 9.0 percent increase for the Support Service Charge, which is received in regular intervals.

BY THE NUMBERS

Expenditures

With 75 percent of the fiscal year complete, including 19.1 payroll periods (representing 73 percent of periods for the year), expenditures are trending as anticipated. The 2.9 percent year-over-year increase is influenced by anticipated cost escalators, such as labor contract / market adjustments to salaries, the corresponding increase to PERS expense, and health benefits expense. Differences are also influenced by changes in position vacancy rates and the timing of materials and services expenses.

CITY OF SALEM FINANCIAL SUMMARY Through Q3 / FY 2020

Other Funds

	Resources			Expenditures		
	Actual through Mar 30	As a Percent of Budget	Difference FY 2020 to FY 2019 Actual	Actual through Mar 30	As a Percent of Budget	Difference FY 2020 to FY 2019 Actual
* Transportation Services	13,127,280	73.6%	-8.7%	10,238,795	62.9%	-15.1%
Streetlight	2,391,492	82.7%	13.5%	1,336,648	52.8%	18.2%
* Airport	2,164,708	98.3%	3.6%	925,919	42.1%	17.6%
Community Renewal	1,234,276	23.9%	-25.1%	807,442	15.6%	-39.9%
Downtown Parking	1,148,628	89.5%	-0.4%	838,836	65.4%	0.0%
Cultural and Tourism	3,483,477	75.2%	1.2%	2,783,048	67.1%	-2.6%
Public Art	54,901	94.3%	-14.2%	4,363	7.5%	-80.1%
Tourism Promotion Area	116,058	16.6%	0.0%	299	0.0%	0.0%
Parking Leasehold	988,285	88.9%	-4.9%	529,483	47.6%	1.8%
* Building and Safety	15,462,152	116.4%	32.5%	3,938,539	65.4%	5.5%
Traffic Safety	441,691	20.9%	0.0%	196,005	10.3%	0.0%
General Debt	20,478,628	94.3%	0.3%	4,570,385	21.7%	-8.4%
Capital Improvements	137,451,384	77.8%	-5.0%	39,498,316	22.4%	84.3%
Extra Capacity Facilities	41,706,350	116.6%	20.8%	8,114,287	22.7%	106.7%
Development Districts	6,487,073	138.1%	62.7%	26,895	0.6%	76.7%
* Utility	121,334,402	82.0%	2.0%	62,866,288	54.0%	-6.3%
* Emergency Services	3,985,795	94.0%	-1.5%	765,854	66.7%	44.2%
* WVCC	10,643,278	79.0%	10.1%	8,788,219	68.8%	13.6%
Police Regional Records	1,694,020	94.2%	9.1%	855,799	68.1%	259.9%
* City Services	14,659,486	86.2%	2.5%	6,647,062	55.9%	-1.7%
* Self Insurance Benefits	31,155,515	79.7%	-22.7%	20,846,210	53.3%	-2.7%
* Self Insurance Risk	12,892,159	94.6%	0.0%	3,095,739	22.7%	0.0%
Equipment Replacement	12,928,426	94.0%	11.3%	2,163,181	15.7%	-25.6%
Trust and Agency	10,109,405	92.8%	19.9%	1,789,826	38.0%	317.5%

Resources

Beginning working capital accounts for \$258.1 million or 80.1 percent of the \$322.2 million total resources reported in the above table for all other City funds. To begin FY 2020, actual working capital exceeded the budget by \$11.3 million or 4.6 percent. At the third quarter mark in the fiscal year, total resources equal 58.6 percent of the amount anticipated in the FY 2020 budget for this grouping of funds.

Expenditures

The nine funds marked with an * have a total of 520.5 full-time equivalent (FTE) authorized positions, approximately 42.1 percent of the total FTE count for the City in the FY 2020 budget. The General Fund supports the remaining 717.25 FTE positions. Of the \$51.3 million in total actual expense through March 31 documented in the above table, \$13.5 million or 26.2 percent is personal services expense.

Materials and services purchases for supplies, equipment, and services equal \$30.1 million or 58.7 percent of total expenses. Four funds—the Utility Fund, Self Insurance Benefits Fund, Self Insurance Risk Fund, and Capital Improvements Fund—account for \$35 million—or 68.4 percent—of the total.