

CITY OF SALEM FINANCIAL SUMMARY Through Q2 / FY 2021

The summary of FY 2021 second quarter (Q2) July 2020 through December 2020 financial activity displays expenditure information at the department level for the General Fund and resources displayed by type. For all other City funds, data is displayed with resources and expenditures. For all funds, the display includes columns noting comparison to budget and prior year actual activity. A positive number in the prior year comparison denotes an increase in FY 2021.

General Fund

Resources	Budget	Actual through December 31	As a Percent of Budget	Difference FY 2021 to FY 2020 Actual
Property Taxes	74,138,100	69,091,998	93.2%	4.4%
Franchise Fees	17,835,360	4,195,355	23.5%	5.7%
Internal Charges	18,911,010	8,410,231	44.5%	-5.9%
Other Taxes	1,154,800	366,824	31.8%	-34.9%
State Shared	7,093,610	2,851,895	40.2%	24.9%
Fees, Permits	13,882,240	5,722,701	41.2%	110.3%
All Other Revenues	8,430,930	5,329,191	63.2%	42.8%
Beginning Fund Balance	23,407,760	24,967,159	106.7%	12.5%
Total Resources	164,853,810	120,935,355	73.4%	9.4%

Expenditures by Department	Budget	Actual through December 31	As a Percent of Budget	Difference FY 2021 to FY 2020 Actual
Mayor & Council	214,580	93,342	43.5%	-22.3%
Municipal Court	2,181,040	857,773	39.3%	-13.8%
City Manager	1,273,920	565,610	44.4%	-5.1%
Human Resources	1,689,540	726,514	43.0%	4.2%
Legal	2,544,090	1,212,680	47.7%	1.4%
Finance	4,142,480	1,764,218	42.6%	-2.8%
Parks and Recreation	9,862,070	4,620,153	46.8%	0.0%
Facilities Services	4,852,390	1,883,953	38.8%	-9.8%
Community Development	5,364,170	2,254,156	42.0%	3.4%
Library	5,268,420	2,198,513	41.7%	1.1%
Police	48,893,510	23,537,804	48.1%	3.3%
Fire	37,152,930	18,914,631	50.9%	6.7%
Information Technology	9,901,160	4,193,969	42.4%	4.6%
Non Departmental	10,223,220	2,238,069	21.9%	41.4%
Urban Development	5,531,210	2,170,448	39.2%	-7.6%
Total Expenditures	149,094,730	67,231,833	45.1%	3.6%

BY THE NUMBERS

Resources

The City received over 90 percent of total current-year Property Taxes during the second quarter. Property tax receipts in FY 2021 are 4.4 percent higher than the same time last year.

Franchise Fees and State Shared Revenue collections increase later in the year.

The category, Other Taxes, is local marijuana sales tax receipts. These are collected by the State and remitted to the City quarterly.

Beginning Fund Balance—the funding available at the start of the fiscal year—equals almost 20.6 percent of total resources through Q2, and is 12.5 percent more than FY 2020.

Year-to-year increases of 110.3 percent for Fees, Permits reflect the City Operations Fee and new planning fees.

Internal Charges include the support services charges, reimbursements for labor and overhead from other funds, and fund-to-fund transfers. The 5.9 percent decrease is mainly due to lower in Service Charges and Transfers, which are received in regular intervals.

BY THE NUMBERS

Expenditures

With 50 percent of the fiscal year complete, including 13.1 payroll periods (representing 51 percent of payroll periods for the year), expenditures are trending as anticipated. The 3.6 percent year-over-year increase is influenced by anticipated cost escalators, such as labor contract / market adjustments to salaries, the corresponding increase to PERS expense, and health benefits expense. Differences are also influenced by changes in the timing of materials and services expenses, such as lower transfers in Non-Departmental.

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Other Funds

	Resources			Expenditures		
	Actual through December 31	As a Percent of Budget	Difference FY 2021 to FY 2020 Actual	Actual through December 31	As a Percent of Budget	Difference FY 2021 to FY 2020 Actual
* Transportation Services	9,550,931	49.7%	0.6%	6,729,091	38.5%	-5.8%
Streetlight	1,903,630	64.9%	0.2%	782,196	36.9%	-11.9%
* Airport	1,916,261	80.5%	1.7%	566,583	23.8%	-12.0%
Community Renewal	895,978	11.8%	1.1%	685,409	9.0%	14.4%
Downtown Parking	623,780	54.9%	-32.1%	497,777	43.8%	-8.0%
Cultural and Tourism	1,644,519	45.7%	-39.6%	1,311,328	36.4%	-28.7%
Public Art	60,810	89.5%	11.3%	982	1.4%	-74.2%
Tourism Promotion Area	277,588	29.8%	0.0%	207,555	22.3%	0.0%
Parking Leasehold	697,657	70.4%	-17.3%	351,278	38.8%	-3.0%
* Building and Safety	15,664,410	83.7%	21.1%	2,565,913	40.1%	-11.7%
Traffic Safety	407,249	34.8%	43.9%	204,501	17.5%	57.6%
General Debt	19,045,596	83.3%	2.2%	3,212,651	14.7%	-29.7%
Capital Improvements	144,683,102	78.0%	13.8%	41,088,880	22.1%	69.8%
Extra Capacity Facilities	40,360,041	88.7%	7.3%	8,322,905	18.3%	33.9%
Development Districts	6,778,192	117.2%	25.4%	51,455	0.9%	213.9%
* Utility	104,712,546	66.7%	8.9%	47,303,459	37.6%	9.1%
* Emergency Services	3,772,628	89.9%	-3.8%	322,449	30.4%	-47.1%
* WVCC	7,843,581	56.4%	0.7%	6,180,334	46.1%	2.0%
Police Regional Records	1,136,369	103.7%	-28.2%	261,555	47.5%	-68.1%
* City Services	12,919,134	69.0%	6.8%	4,050,822	34.5%	-9.1%
* Self Insurance Benefits	24,940,887	64.9%	4.1%	13,327,710	34.7%	-3.0%
* Self Insurance Risk	11,178,891	97.2%	-5.7%	2,590,791	22.5%	8.5%
Equipment Replacement	12,204,644	78.9%	2.1%	1,707,915	11.0%	147.5%
Trust and Agency	8,848,539	85.5%	-10.6%	554,577	16.1%	-67.5%

Resources

Beginning fund balance accounts for \$297.8 million or 68.9 percent of the \$432.1 million total resources reported in the above table for all other City funds. To begin FY 2021, actual fund balance exceeded the budget by \$36.9 million or 14.1 percent. At the second quarter mark in the fiscal year, total resources equal 73.3 percent of the amount anticipated in the FY 2021 budget for this grouping of funds.

Expenditures

The nine funds marked with an * have a total of 538.1 full-time equivalent (FTE) authorized positions, approximately 41.9 percent of the total FTE count for the City in the FY 2021 budget. The General Fund supports the remaining 743.82 FTE positions. Of the \$142.9 million in total actual expense through December 31 documented in the above table, \$29.8 million or 20.9 percent is personal services expense.

Materials and services purchases for supplies, equipment, and services equal \$92.2 million or 64.5 percent of total expenses. Four funds—the Utility Fund, Self Insurance Benefits Fund, Self Insurance Risk Fund, and Capital Improvements Fund—account for \$104.3 million—or 73 percent—of the total expenses of these funds.