

# CITY OF SALEM, OR

# **Investment Performance Review**For the Quarter Ended September 30, 2023

### **Client Management Team**

**PFM Asset Management LLC** 

Lauren Brant, Managing Director Allison Kaune, Senior Analyst Robert Cheddar, CFA, Managing Director 13010 SW 68th Pkwy Tigard, OR 97223 503-837-8445

213 Market Street Harrisburg, PA 17101-2141 717-232-2723

# Agenda

- Market Update
- Account Summary
- Portfolio Review
- ESG Overview
- Portfolio Holdings and Transactions

Market Update

#### Fixed Income Management

#### Summary

- ▶ The third quarter was characterized by the consumer continuing to spend, supported by rising wages and a strong labor market. The potential for additional monetary policy tightening by the Federal Reserve (Fed) remains possible in light of the Fed's projections for stronger gross domestic product (GDP) growth, higher inflation, and slightly lower unemployment for the balance of the year. As interest rates climbed to recent highs, equity markets declined from calendar year highs and modest de-risking swept markets near quarter-end.
- ▶ After initially showing signs of cooling in July, U.S. inflation (as measured by CPI) posted two straight large monthly increases in August and September, rising by 0.6% and 0.4% month-over-month (MoM) respectively. The August reading was the biggest monthly increase of 2023 as higher shelter costs and rising energy prices fed much of the gain. Core inflation, which excludes food and energy, continues to moderate, rising 4.1% year-over-year, down from 4.3% in August and 4.7% in July.
- ▶ The Fed met twice during Q3, increasing the target rate 25 basis points (bps) in July to a new range of 5.25% to 5.50% while holding that range steady following the September meeting. Despite the pause in September, the post-meeting dot plot projections dominated headlines as calendar year end 2024 and 2025 median rate expectations were adjusted higher by 50 bps each, highlighting the reality of a potentially "higher for much longer" interest rate environment.
- ▶ Equity markets declined off their intra-quarter and year-to-date (YTD) highs largely in response to the increased outlook for an extended period of higher yields. The S&P 500 Index closed the quarter down 3.3%, although YTD is still up over 13%.

#### **Economic Snapshot**

- ▶ Real GDP increased at an annual rate of 2.1% in Q2 2023. Although slightly slower than the Q1 2023 final release of 2.2%, Q2 growth was much higher than originally expected in July and as a result caused the Fed to double their growth projections for calendar year 2023 to 2.1% from 1.0% three months ago.
- ▶ Consumer spending was revised significantly lower to a 0.8% annualized rate, down from the 1.7% in the previous estimate. Stronger business fixed investment helped offset the slowdown in consumer spending, buoying the headline GDP figure. The consumer's ability to continue to carry the economy remains the center of attention as headwinds begin to mount, including higher prices at the pump, increasing shelter costs, slowing wage growth, the depletion of additional savings accumulated during the pandemic, and the looming reinstatement of student loan payments.
- A strong U.S. labor market remains a tailwind to economic growth and consumer outlooks. Over the quarter, the U.S. economy added 799,000 new jobs, besting the Q2 rate of 603,000 while remaining well above the pre-COVID pace. The unemployment rate (3.8%) remains near all-time lows and the labor force participation rate also trended upward and is now at the highest level since the pandemic.

#### **Interest Rates**

- ▶ U.S. Treasury yields increased across the entire curve during Q3, with most tenors closing the quarter at multi-decade highs. While the yield curve still remains deeply inverted due to yields on the front end reacting to several quarters of Fed rate increases, more recent yield increases have been led by longer maturities.
- ▶ Over the quarter, the yield on a 2-, 10-, and 30-year U.S. Treasury security increased 15 bps, 73 bps, and 84 bps, respectively, while the yield on a 3-month U.S. Treasury Bill increased only 5 bps. The increase in the 30-year yield marked the largest quarterly increase in more than 14 years. Along with the steepening of the curve, the inversion of the yield curve became less severe by quarter-end. After reaching a low of -108 bps in early July, the yield difference between the 2- and 10-year U.S. Treasury yield closed the quarter at -47 bps.
- As a result of higher absolute yields on longer-maturity tenors, U.S. Treasury indexes with durations greater than three years posted negative total returns in Q3. The ICE BofA 5-, 10-, and 30-year U.S. Treasury indices returned -1.26%, -5.15%, and -12.75% respectively. On the flipside, along with relatively muted rate increases over the quarter, short-duration indices posted positive total returns, as higher income more than offset negative price impacts. The ICE BofA 3-month, 1-, and 2-year U.S. Treasury indexes returned +1.31, +1.21%, and +0.54% respectively.

#### **Sector Performance**

- ▶ Diversification away from U.S. Treasury securities was generally additive to fixed-income performance during Q3 as spreads across most sectors tightened or remained relatively stable. Broadly, lower quality and longer duration securities outperformed their higher quality and shorter-term counterparts.
- ▶ Federal agency and supranational spreads traded in a low and narrow range for the better part of the last several quarters. Incremental income from these sectors continue to benefit portfolios, especially those with government-heavy mandates.
- ▶ Investment-grade (IG) corporates eked out positive excess returns for the quarter as modest spread widening was offset by higher incremental income, underscoring the attractive total return attributes of the sector in the current environment. Even with sector spreads widening, higher yields and elevated income in the sector helped offset those negative price returns. Financial issuers and lower-rated credit issuers outperformed their industrial and higher-quality counterparts notably during Q3 as lingering spread tightening continued from mid-March wides.
- ▶ AAA-rated asset-backed securities (ABS) performed exceedingly well in Q3 as spreads tightened marginally over the quarter on strong consumer sentiment and robust investor appetite for the sector.
- Agency mortgage-backed securities broadly underperformed during Q3 as spreads widened, approaching multi-year highs by quarter-end. Along with volatility that has remained historically high and bank balance sheet sales that further weighed on valuations, agency-backed mortgages were one of the worst performing sectors during the quarter, regardless of structure and collateral.



# **Economic Snapshot**

Labor Market	La	test	Jun '23	Sep '22	
Unemployment Rate	Sep '23	3.8%	3.6%	3.5%	Unemployment Rate (left) vs. Change in Non-farm Payrolls (right)  Change In Non-Farm Payrolls  Unemployment Rate
Change In Non-Farm Payrolls	Sep '23	336,000	105,000	350,000	10.0% 1,200K 8.0% 1,000K 800K
Average Hourly Earnings (YoY)	Sep '23	4.2%	4.4%	5.1%	6.0% 4.0% 4.0%
Personal Income (YoY)	Aug '23	4.8%	5.5%	5.1%	2.0% 0 -200K
Initial Jobless Claims (week)	10/7/23	209,000	249,000	198,000	0.0%400K Sep '20 Mar '21 Sep '21 Mar '22 Sep '22 Mar '23 Sep '23
Growth					
Real GDP (QoQ SAAR)	2023Q2	2.1%	2.2%	-0.6% 2	Real GDP (QoQ) 40%
GDP Personal Consumption (QoQ SAAR)	2023Q2	0.8%	3.8%	2.0% 2	30%
Retail Sales (YoY)	Aug '23	2.5%	1.5%	9.4%	0%
ISM Manufacturing Survey (month)	Sep '23	49.0	46.0	51.0	-30%
Existing Home Sales SAAR (month)	Aug '23	4.04 mil.	4.16 mil.	4.68 mil.	40%
Inflation/Prices					
Personal Consumption Expenditures (YoY)	Aug '23	3.5%	3.2%	6.6%	Consumer Price Index ————————————————————————————————————
Consumer Price Index (YoY)	Sep '23	3.7%	3.0%	8.2%	10% 9% 8%
Consumer Price Index Core (YoY)	Sep '23	4.1%	4.8%	6.6%	7% 6% 5% 4% 3%
Crude Oil Futures (WTI, per barrel)	Sep 30	\$90.79	\$70.64	\$79.49	3% 2% 1% 0%
Gold Futures (oz.)	Sep 30	\$1,848	\$1,929	\$1,662	Sep '20 Mar '21 Sep '21 Mar '22 Sep '22 Mar '23 Sep '23

<sup>1.</sup> Data as of First Quarter 2023.

Note: YoY = year-over-year, QoQ = quarter-over-quarter, SAAR = seasonally adjusted annual rate, WTI = West Texas Intermediate crude oil. Source: Bloomberg.

<sup>2.</sup> Data as of Second Quarter 2022.



#### **Interest Rate Overview**

U.S. Treasury Note Yields

5.0%

4.0%

2.0%

1.0%

0.0%

9/30/22

12/31/22

3/31/23

6/30/23

9/30/23

**U.S. Treasury Yields** 

····· 5-Year

10-Year

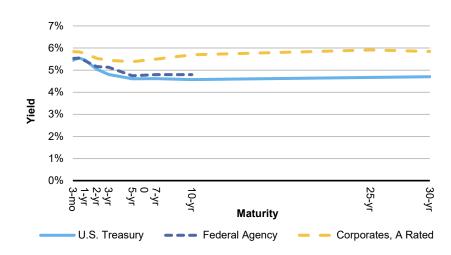
- 2-Year

Maturity	Sep '23	Jun '23	Change over Quarter	Sep '22	Change over Year
3-Month	5.45%	5.30%	0.15%	3.27%	2.18%
1-Year	5.46%	5.42%	0.04%	3.99%	1.47%
2-Year	5.05%	4.90%	0.15%	4.28%	0.77%
5-Year	4.61%	4.16%	0.45%	4.09%	0.52%
10-Year	4.57%	3.84%	0.73%	3.83%	0.74%
30-Year	4.70%	3.86%	0.84%	3.78%	0.92%

Source: Bloomberg.



#### Yield Curves as of 09/30/2023





#### **ICE BofAML Index Returns**

As of 09/30/2023

Returns for Periods ended 09/30/2023

September 30, 2023	Duration	Yield	3 Month	1 Year	3 Years			
1-3 Year Indices								
U.S. Treasury	1.82	5.12%	0.74%	2.47%	(0.84%)			
Federal Agency	1.68	5.31%	0.81%	2.85%	(0.67%)			
U.S. Corporates, A-AAA rated	1.85	5.87%	0.81%	3.57%	(0.36%)			
Agency MBS (0 to 3 years)	2.01	5.68%	0.29%	3.16%	(1.97%)			
Taxable Municipals	1.62	5.48%	1.05%	3.57%	0.57%			
1-5 Year Indices								
U.S. Treasury	2.57	4.96%	0.23%	2.13%	(1.76%)			
Federal Agency	2.02	5.24%	0.52%	2.70%	(1.41%)			
U.S. Corporates, A-AAA rated	2.57	5.82%	0.30%	3.76%	(1.26%)			
Agency MBS (0 to 5 years)	3.32	5.64%	(1.21%)	2.18%	(2.84%)			
Taxable Municipals	2.45	5.40%	0.51%	3.35%	(0.68%)			
Master Indices (Maturities 1	Year or Great	er)						
U.S. Treasury	6.11	4.86%	(3.33%)	(1.05%)	(6.09%)			
Federal Agency	3.29	5.18%	(0.59%)	1.93%	(2.85%)			
U.S. Corporates, A-AAA rated	6.61	5.84%	(2.99%)	2.84%	(5.26%)			
Agency MBS (0 to 30 years)	5.98	5.66%	(4.07%)	(0.20%)	(5.12%)			
Taxable Municipals	8.91	5.69%	(4.81%)	1.37%	(6.36%)			

Returns for periods greater than one year are annualized.

Source: ICE BofAML Indices.



#### **Disclosures**

PFM Asset Management LLC ("PFMAM") is an investment adviser registered with the U.S. Securities and Exchange Commission and a subsidiary of U.S. Bancorp Asset Management, Inc. ("USBAM"). USBAM is a subsidiary of U.S. Bank National Association ("U.S. Bank"). U.S. Bank is a separate entity and subsidiary of U.S. Bancorp. U.S. Bank is not responsible for and does not guarantee the products, services or performance of PFMAM.

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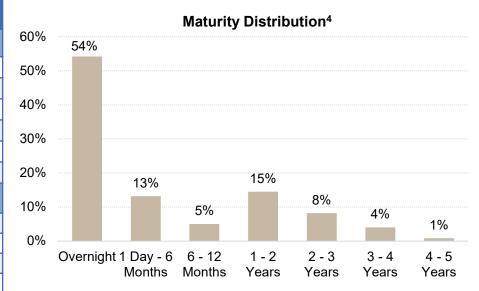
**Account Summary** 

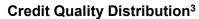
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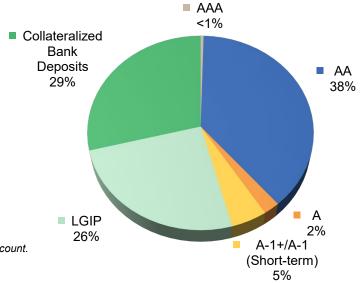
The portfolio is in compliance with applicable state statutes and the City's Investment Policy C-7.

Quarter Ended September 30, 2023 – 3Q23 <sup>1</sup>						
Quarterly Summary						
Market Value (MV)	\$430,860,471					
Amortized Cost	\$439,295,352					
Portfolio Yield on Cost	2.43%					
Weighted Average Maturity	0.68 years					
Cash Basis Earnings for Quarter <sup>2</sup>	\$1,420,443					
Accrual Basis Earnings for Quarter <sup>2</sup>	\$1,341,351					
	Quarterly Change					
Amortized Cost – 3Q23	\$439,295,352					
Beginning MV – 2Q23	\$466,669,592					
Net Contributions	(\$40,129,381)					
Change in Cash	\$2,336,475					
Change in MV	\$1,983,785					
Ending MV – 3Q23	\$430,860,471					

Sector Distribution <sup>1</sup>									
Sector	Amortized Cost	Market Value	% of Portfolio	Allowed by Policy					
U.S. Treasuries	\$140,230,557	\$134,877,064	31%	100%					
Federal Agencies	\$27,597,974	\$26,995,603	6%	100%					
Corporate Notes	\$37,779,213	\$35,300,196	8%	35%					
LGIP	\$109,054,243	\$109,054,243	26%	ORS limit					
Collateralized Deposit Accounts	\$124,633,365	\$124,633,365	29%	100%					
Total	\$439,295,352	\$430,860,471	100%						







<sup>1.</sup> Combined portfolio includes funds in the PFMAM-managed portfolios, funds in the Oregon LGIP, and the City's U.S. Bank account. Portfolio values are as of September 30, 2023 and exclude accrued interest on the PFMAM-managed funds.

PFM Asset Management LLC

<sup>2.</sup> Excludes earnings on LGIP and deposit accounts.

<sup>3.</sup> Ratings by Standard & Poor's (S&P).

<sup>4.</sup> Callable securities are included in the maturity distribution analysis to their stated maturity date, although they may be called prior to maturity.

# **Account Summary**

CITY OF SALEM LONG-TERM PORTFOLIO						
Portfolio Values	<u>September 30, 2023</u>	Analytics <sup>1</sup>	September 30, 2023			
PFMAM Managed Account	\$167,421,315	Yield at Market	5.13%			
Amortized Cost	\$175,813,487	Yield on Cost	1.89%			
Market Value	\$167,421,315	Portfolio Duration	1.63			
Accrued Interest	\$531,276					
Cash	\$0					

CITY OF SALEM SHORT TERM PORTFOLIO						
Portfolio Values	<u>September 30, 2023</u>	Analytics¹	<b>September 30, 2023</b>			
PFMAM Managed Account	\$29,751,548	Yield at Market	5.49%			
Amortized Cost	\$29,794,257	Yield on Cost	4.81%			
Market Value	\$29,751,548	Portfolio Duration	0.16			
Accrued Interest	\$15,123					
Cash	\$0					

<sup>1.</sup> Yield at market, yield on cost, and portfolio duration only include investments held within the separately managed account(s), excludes balances invested in overnight funds.

CITY OF SALEM, OR Account Summary

# **Issuer Diversification**

Security Type / Issuer	Market Value (%)	S&P / Moody's / Fitch
U.S. Treasury	68.4%	
UNITED STATES TREASURY	68.4%	AA / Aaa / AA
Federal Agency	13.7%	
FEDERAL HOME LOAN BANKS	10.5%	AA / Aa / NR
FREDDIE MAC	3.1%	AA / Aaa / AA
Corporate	17.9%	
AMAZON.COM INC	2.3%	AA / A / AA
APPLE INC	3.5%	AA / Aaa / NR
BANK OF AMERICA CO	1.3%	A / A / AA
BLACKROCK INC	1.0%	AA / Aa / NR
CHEVRON CORPORATION	1.9%	AA / Aa / NR
JP MORGAN CHASE & CO	2.5%	A/A/AA
MICROSOFT CORP	1.0%	AAA / Aaa / NR
NIKE INC	1.2%	AA / A / NR
TORONTO-DOMINION BANK	1.1%	A/A/AA
VISA INC	1.1%	AA / Aa / NR
WAL-MART STORES INC	1.1%	AA / Aa / AA
Total	100.0%	

Ratings shown are calculated by assigning a numeral value to each security rating, then calculating a weighted average rating for each security type / issuer category using all available security ratings, excluding Not-Rated (NR) ratings. For security type / issuer categories where a rating from the applicable NRSRO is not available, a rating of NR is assigned. Includes accrued interest and excludes balances invested in overnight funds.

CITY OF SALEM, OR Compliance

# **Certificate of Compliance**

During the reporting period for the quarter ended September 30, 2023, the account(s) managed by PFM Asset Management ("PFMAM") were in compliance with the applicable investment policy and guidelines as furnished to PFMAM.

Acknowledged: PFM Asset Management LLC

Note: Pre- and post-trade compliance for the account(s) managed by PFM Asset Management is provided via Bloomberg Asset and Investment Management ("AIM").

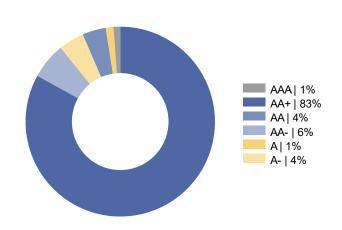
# Portfolio Review: CITY OF SALEM LONG-TERM PORTFOLIO

# Portfolio Snapshot - CITY OF SALEM LONG-TERM PORTFOLIO<sup>1</sup>

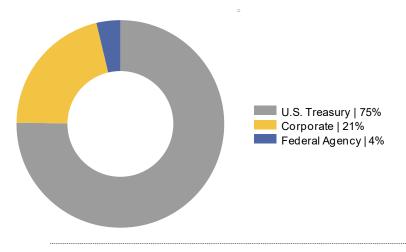
#### **Portfolio Statistics**

Total Market Value	\$167,952,590.25
Securities Sub-Total	\$167,421,314.66
Accrued Interest	\$531,275.59
Cash	\$0.00
Portfolio Effective Duration	1.63 years
Benchmark Effective Duration	2.50 years
Yield At Cost	1.89%
Yield At Market	5.13%
Portfolio Credit Quality	AA

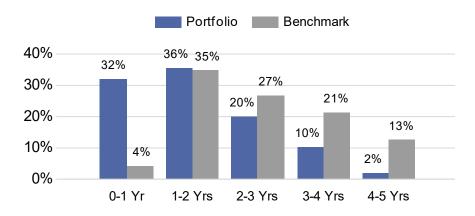
# **Credit Quality - S&P**



### **Sector Allocation**



#### **Duration Distribution**



<sup>1.</sup> Yield and duration calculations exclude cash and cash equivalents. Sector allocation includes market values and accrued interest.

The portfolio's benchmark is currently the ICE BofA 1-5 Year U.S Treasury Index. Prior to 12/31/19 is was the 1-3 Year U.S Treasury Index. Prior to 6/30/16 it was the ICE BofA 0-3 Year U.S Treasury Index. Source: Bloomberg.

An average of each security's credit rating was assigned a numeric value and adjusted for its relative weighting in the portfolio.

CITY OF SALEM, OR Portfolio Summary

# **Issuer Diversification - CITY OF SALEM LONG-TERM PORTFOLIO**

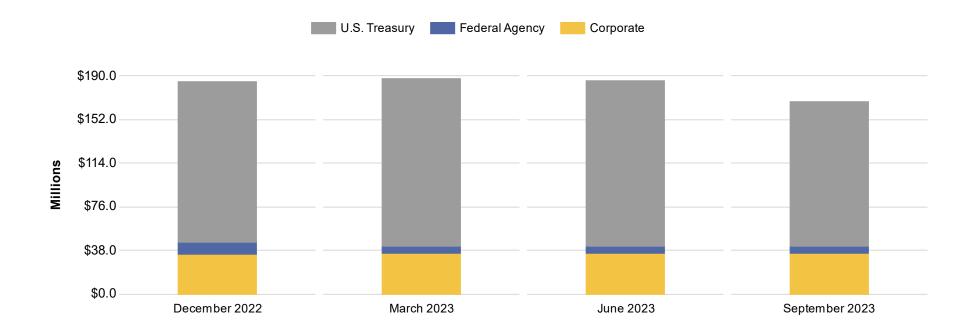
Security Type / Issuer	Market Value (%)	S&P / Moody's / Fitch
U.S. Treasury	75.2%	
UNITED STATES TREASURY	75.2%	AA / Aaa / AA
Federal Agency	3.7%	
FREDDIE MAC	3.7%	AA / Aaa / AA
Corporate	21.1%	
AMAZON.COM INC	2.7%	AA / A / AA
APPLE INC	4.1%	AA / Aaa / NR
BANK OF AMERICA CO	1.5%	A/A/AA
BLACKROCK INC	1.2%	AA / Aa / NR
CHEVRON CORPORATION	2.3%	AA / Aa / NR
JP MORGAN CHASE & CO	2.9%	A/A/AA
MICROSOFT CORP	1.2%	AAA / Aaa / NR
NIKE INC	1.4%	AA / A / NR
TORONTO-DOMINION BANK	1.3%	A/A/AA
VISA INC	1.3%	AA / Aa / NR
WAL-MART STORES INC	1.3%	AA / Aa / AA
Total	100.0%	

Ratings shown are calculated by assigning a numeral value to each security rating, then calculating a weighted average rating for each security type / issuer category using all available security ratings, excluding Not-Rated (NR) ratings. For security type / issuer categories where a rating from the applicable NRSRO is not available, a rating of NR is assigned. Includes accrued interest and excludes balances invested in overnight funds.

CITY OF SALEM, OR Portfolio Characteristics

#### Sector Allocation Review - CITY OF SALEM LONG-TERM PORTFOLIO

Security Type	Dec-22	% of Total	Mar-23	% of Total	Jun-23	% of Total	Sep-23	% of Total
U.S. Treasury	\$139.3	75.4%	\$145.6	77.8%	\$144.7	77.7%	\$125.9	75.2%
Federal Agency	\$10.6	5.7%	\$6.2	3.3%	\$6.1	3.3%	\$6.2	3.7%
Corporate	\$34.9	18.9%	\$35.4	18.9%	\$35.3	19.0%	\$35.3	21.1%
Total	\$184.8	100.0%	\$187.2	100.0%	\$186.1	100.0%	\$167.4	100.0%

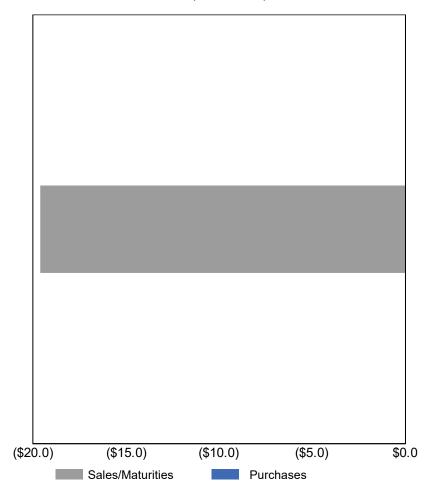


Market values, excluding accrued interest. Only includes fixed-income securities held within the separately managed account(s) and LGIPs managed by PFMAM. Detail may not add to total due to rounding.

# Portfolio Activity - CITY OF SALEM LONG-TERM PORTFOLIO

#### **Net Activity by Sector**

(\$ millions)



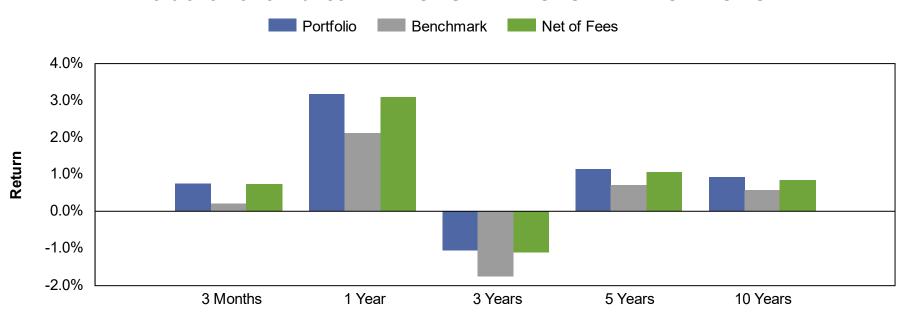
Sector	Net Activity
U.S. Treasury	(\$19,564,500)
Total Net Activity	(\$19,564,500)

Based on total proceeds (principal and accrued interest) of buys, sells, maturities, and principal paydowns. Detail may not add to total due to rounding.

U.S. Treasury

CITY OF SALEM, OR Portfolio Performance

#### Portfolio Performance - CITY OF SALEM LONG-TERM PORTFOLIO



Market Value Basis Earnings	3 Months	1 Year	3 Years	5 Years	10 Years
Interest Earned²	\$621,217	\$2,474,050	\$7,951,794	\$13,679,522	\$20,544,876
Change in Market Value	\$792,670	\$3,183,960	(\$13,327,152)	(\$5,512,960)	(\$8,420,776)
Total Dollar Return	\$1,413,887	\$5,658,010	(\$5,375,358)	\$8,166,562	\$12,124,100
Total Return <sup>3</sup>					
Portfolio	0.77%	3.18%	-1.04%	1.14%	0.93%
Benchmark⁴	0.23%	2.12%	-1.76%	0.72%	0.58%
Basis Point Fee	0.02%	0.08%	0.07%	0.07%	0.07%
Net of Fee Return	0.75%	3.10%	-1.11%	1.07%	0.85%

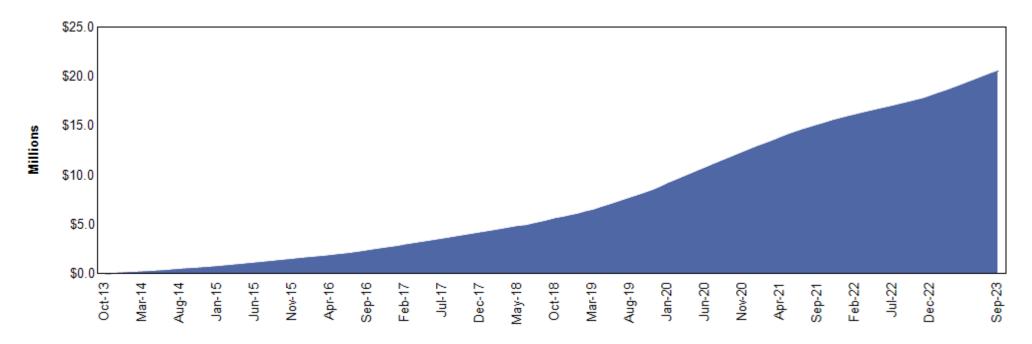
<sup>1.</sup> The lesser of 10 years or since inception is shown. Since inception returns for periods one year or less are not shown. Performance inception date is December 31, 2012.

<sup>2.</sup> Interest earned calculated as the ending accrued interest less beginning accrued interest, plus net interest activity.

<sup>3.</sup> Returns for periods one year or less are presented on a periodic basis. Returns for periods greater than one year are presented on an annualized basis.

<sup>4.</sup> The portfolio's benchmark is currently the ICE BofA 1-5 Year U.S Treasury Index. Prior to 12/31/19 is was the 1-3 Year U.S Treasury Index. Prior to 6/30/16 it was the ICE BofA 0-3 Year U.S Treasury Index. Source: Bloomberg.

# **Accrual Basis Earnings - CITY OF SALEM LONG-TERM PORTFOLIO**



Accrual Basis Earnings	3 Months	1 Year	3 Years	5 Year	10 Year¹
Interest Earned <sup>2</sup>	\$621,217	\$2,474,050	\$7,951,794	\$13,679,522	\$20,544,876
Realized Gains / (Losses) <sup>3</sup>	-	-	\$164,118	(\$84,572)	(\$76,609)
Change in Amortized Cost	\$246,008	\$711,654	\$754,470	\$1,568,874	\$92,261
Total Earnings	\$867,225	\$3,185,704	\$8,870,383	\$15,163,825	\$20,560,528

<sup>1.</sup> The lesser of 10 years or since inception is shown. Performance inception date is December 31, 2012.

<sup>2.</sup> Interest earned calculated as the ending accrued interest less beginning accrued interest, plus net interest activity.

<sup>3.</sup> Realized gains / (losses) are shown on an amortized cost basis.

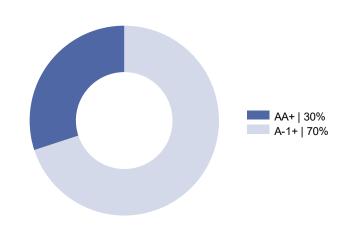
# Portfolio Review: CITY OF SALEM SHORT TERM PORTFOLIO

# Portfolio Snapshot - CITY OF SALEM SHORT TERM PORTFOLIO<sup>1</sup>

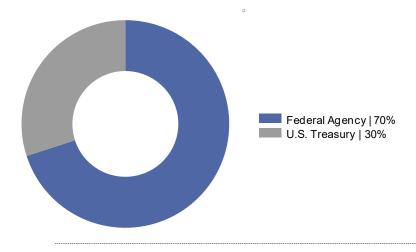
#### **Portfolio Statistics**

Total Market Value	\$29,766,671.00
Securities Sub-Total	\$29,751,548.05
Accrued Interest	\$15,122.95
Cash	\$0.00
Portfolio Effective Duration	0.16 years
Yield At Cost	4.81%
Yield At Market	5.49%
Portfolio Credit Quality	AA

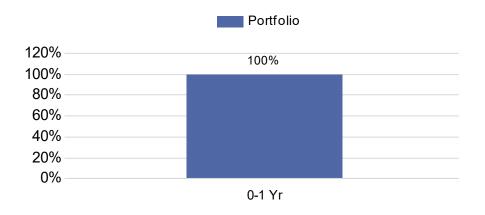
# **Credit Quality - S&P**



### **Sector Allocation**



### **Duration Distribution**



<sup>1.</sup> Yield and duration calculations exclude cash and cash equivalents. Sector allocation includes market values and accrued interest. An average of each security's credit rating was assigned a numeric value and adjusted for its relative weighting in the portfolio.

CITY OF SALEM, OR Portfolio Summary

# **Issuer Diversification - CITY OF SALEM SHORT TERM PORTFOLIO**

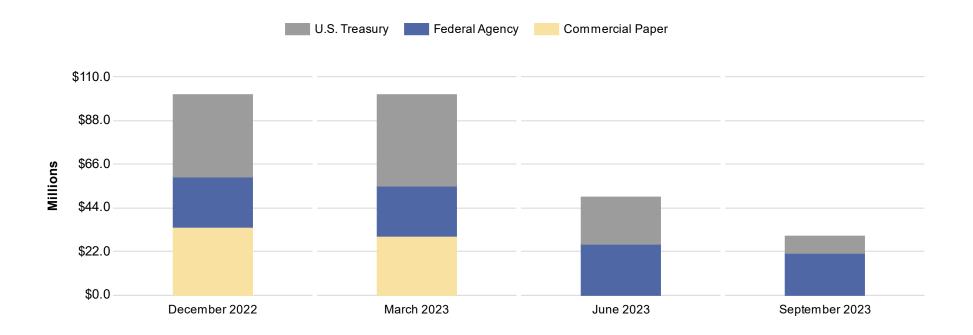
Security Type / Issuer	Market Value (%)	S&P / Moody's / Fitch
U.S. Treasury	30.0%	
UNITED STATES TREASURY	30.0%	AA / Aaa / AA
Federal Agency	70.0%	
FEDERAL HOME LOAN BANKS	70.0%	AA / Aa / NR
Total	100.0%	

Ratings shown are calculated by assigning a numeral value to each security rating, then calculating a weighted average rating for each security type / issuer category using all available security ratings, excluding Not-Rated (NR) ratings. For security type / issuer categories where a rating from the applicable NRSRO is not available, a rating of NR is assigned. Includes accrued interest and excludes balances invested in overnight funds.

CITY OF SALEM, OR Portfolio Characteristics

#### Sector Allocation Review - CITY OF SALEM SHORT TERM PORTFOLIO

Security Type	Dec-22	% of Total	Mar-23	% of Total	Jun-23	% of Total	Sep-23	% of Total
U.S. Treasury	\$41.4	41.2%	\$45.9	45.5%	\$23.7	48.2%	\$8.9	30.0%
Federal Agency	\$24.9	24.7%	\$25.2	25.0%	\$25.5	51.8%	\$20.8	70.0%
Commercial Paper	\$34.4	34.1%	\$29.8	29.5%	\$0.0	0.0%	\$0.0	0.0%
Total	\$100.7	100.0%	\$100.9	100.0%	\$49.2	100.0%	\$29.8	100.0%

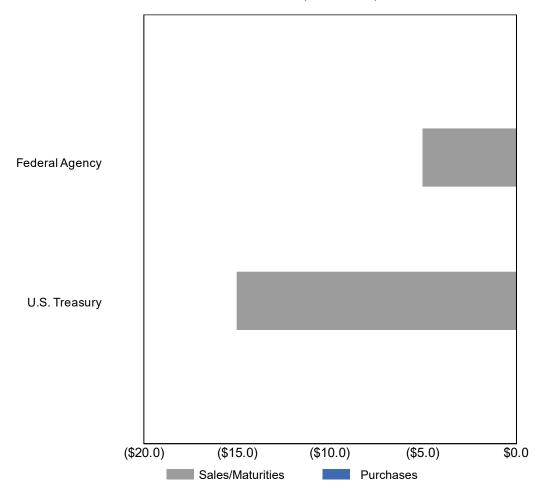


Market values, excluding accrued interest. Only includes fixed-income securities held within the separately managed account(s) and LGIPs managed by PFMAM. Detail may not add to total due to rounding.

# Portfolio Activity - CITY OF SALEM SHORT TERM PORTFOLIO

## **Net Activity by Sector**

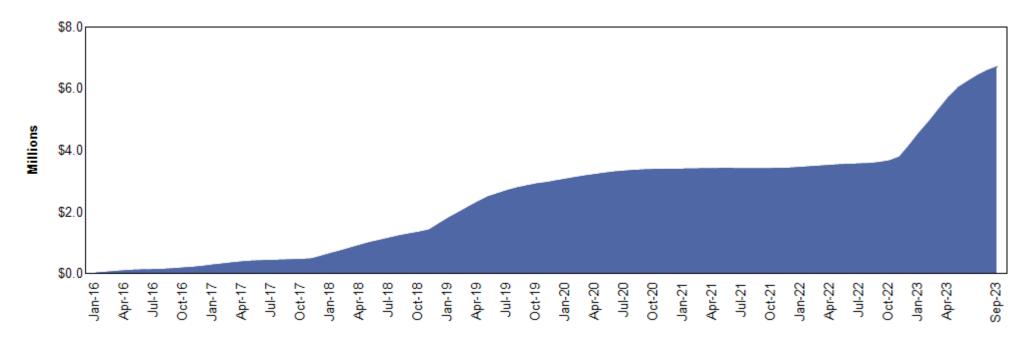
(\$ millions)



Sector	Net Activity
Federal Agency	(\$5,000,000)
U.S. Treasury	(\$15,000,000)
Total Net Activity	(\$20,000,000)

Based on total proceeds (principal and accrued interest) of buys, sells, maturities, and principal paydowns. Detail may not add to total due to rounding.

# **Accrual Basis Earnings - CITY OF SALEM SHORT TERM PORTFOLIO**



Accrual Basis Earnings	3 Months	1 Year	3 Years	5 Year	Since Inception <sup>1</sup>
Interest Earned²	\$11,311	\$37,623	\$54,051	\$337,241	\$746,305
Realized Gains / (Losses) <sup>3</sup>	-	-	-	-	\$4,369
Change in Amortized Cost	\$462,815	\$3,071,137	\$3,292,442	\$5,088,113	\$5,971,268
Total Earnings	\$474,126	\$3,108,760	\$3,346,492	\$5,425,354	\$6,721,941

<sup>1.</sup> The lesser of 10 years or since inception is shown. Performance inception date is December 31, 2012.

<sup>2.</sup> Interest earned calculated as the ending accrued interest less beginning accrued interest, plus net interest activity.

<sup>3.</sup> Realized gains / (losses) are shown on an amortized cost basis.

# **ESG Overview**

City of Salem, OR ESG Review

# **ESG Risk Composition Overview**

## **Interpreting the ESG Risk Rating**

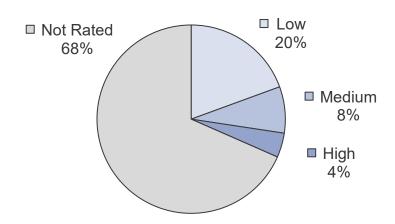
The ESG Risk Rating measures economic value at risk based on ESG factors.

A company's ESG Risk Rating is comprised of a quantitative score and a risk category. The score indicates unmanaged ESG risk. Risk categories are absolute and comparable across industries.

Lower scores represent less unmanaged risk. Ratings are scored on a scale of 1-100 and are assigned to one of the following ESG risk categories:

- Negligible Risk (overall score of 0-9.99 points)
- Low Risk (10-19.99 points)
- Medium Risk (20-29.99 points)
- High Risk (30-39.99 points)
- Severe Risk (40 and higher points)

## Allocation by ESG Risk Rating



13/14 of portfolio issuers are rated with a total rated market value of \$62.4 million (32%)



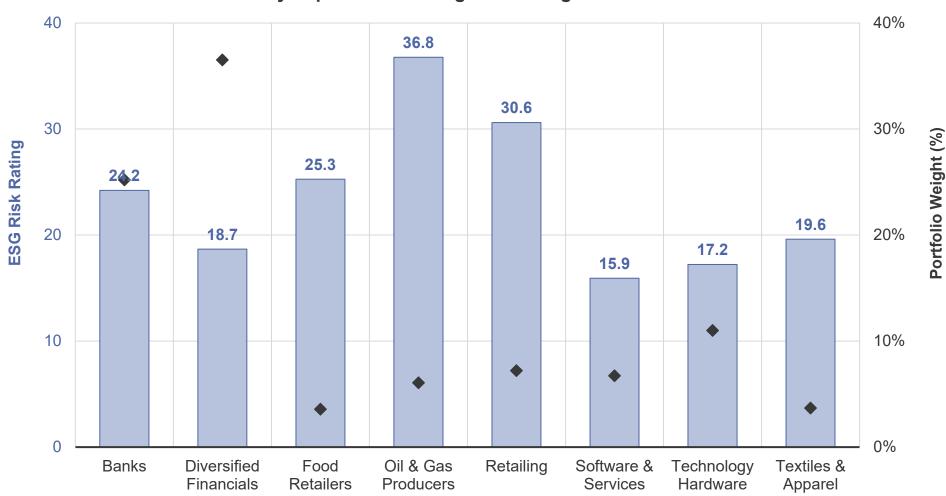
Market Value includes accrued interest as of September 30, 2023. Average ESG Risk Rating is weighted by market value. Please see important disclosures at the end of this presentation.

\* U.S. Treasury obligations are not included in the analysis.

# **Additional ESG Information**

# **Industry Diversification**

# **Industry Exposure and Weighted Average Risk Score**

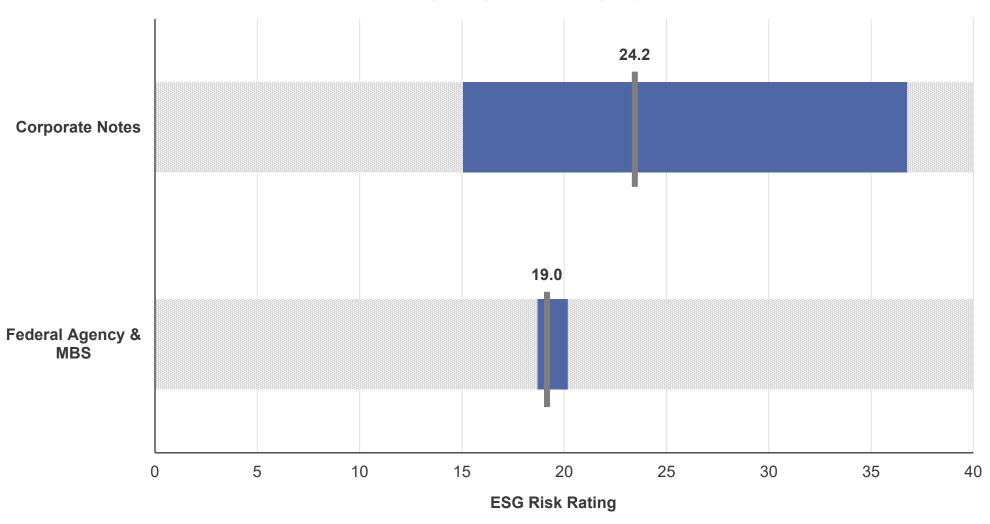


Portfolio holdings and Sustainalytics data as of September 30, 2023. Average ESG Risk Rating represents the market value-weighted average ESG risk rating for each industry.

City of Salem, OR ESG Review

# **Sector Analysis**

# **ESG Risk Rating Range and Average by Sector**



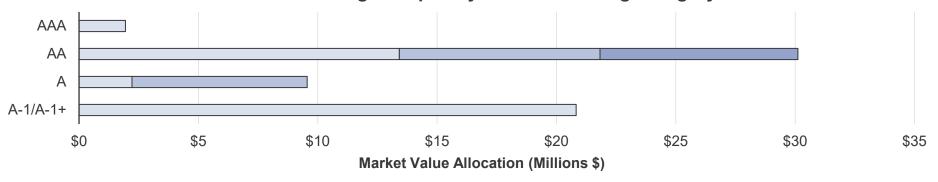
Source: Sustainalytics. Data as of September 30, 2023. Bars represent the range of held issuers' ESG risk rating that fall under each sector, and lines indicate the sectors market value-weighted average ESG risk rating. Please see important disclosures at the end of this presentation.

# **S&P Credit Rating Distribution**

### **ESG Risk Rating Key**

Negligible	Low	Medium	High	Severe
0-9.99	10-19.99	20-29.99	30-39.99	40-100

### **Credit Rating Grouped by ESG Risk Rating Category**



### Average ESG Risk Rating by S&P Credit Rating



Portfolio holdings and Sustainalytics data as of September 30, 2023. If a security is not rated by S&P, the equivalent Moody's rating is used. NR stands for 'no rating' and implies that the issuer is not rated by S&P or Moody's but is rated by Fitch.

# Holdings as of September 30, 2023

Issuer	% Weight	Subindustry	Subindustry Percentile	ESG Risk Rating September 30, 2023
Microsoft Corp	1.0%	Enterprise and Infrastructure Software	5	15.1
Visa, Inc.	1.1%	Data Processing	16	16.7
Apple Inc	3.5%	Technology Hardware	29	17.2
BlackRock, Inc.	1.0%	Asset Management and Custody Services	6	18.3
Federal Home Loan Bank System	10.5%	Consumer Finance	14	18.7
Nike Inc.	1.2%	Footwear	76	19.6
The Toronto-Dominion Bank	1.1%	Diversified Banks	17	19.8
Federal Home Loan Mortgage Corp	3.1%	Thrifts and Mortgages	20	20.2
Walmart Inc.	1.1%	Food Retail	48	25.3
Bank of America Corporation	1.3%	Diversified Banks	57	28.3
JPMorgan Chase & Co.	2.5%	Diversified Banks	63	29.3
Amazon.com Inc	2.3%	Online and Direct Marketing Retail	98	30.6
Chevron Corporation	1.9%	Integrated Oil & Gas	33	36.8

Source: Sustainalytics. Holdings as of September 30, 2023.

# ESG Themes Information

City of Salem, OR

ESG Themes Information

	ESG Theme	Theme Description	Key Indicators
	Carbon Output & Energy Use	Refers to a company's management of risks related to its energy efficiency and greenhouse gas emissions in its operation as well as its products and services in the production phase and during the product use phase	<ul> <li>Carbon intensity</li> <li>Renewable energy use</li> <li>Env. Mgt. System certification</li> <li>GHG reporting / risk management</li> <li>Hazardous products</li> <li>Sustainable products &amp; services</li> </ul>
Environment	Waste & Pollution	Evaluates the management of emissions and releases from a company's own operations to air, water, and land, excluding greenhouse gas emissions	<ul> <li>Emergency response program</li> <li>Solid waste management</li> <li>Effluent management</li> <li>Radioactive waste management</li> <li>Hazardous waste management</li> <li>Non-GHG air emissions programs</li> <li>Oil spill disclosure &amp; performance</li> <li>Recycled material use</li> </ul>
	Resource Use & Biodiversity	Analyzes how efficiently and effectively a company uses its raw material inputs and water in production. It also encompasses how a company manages the impact of its operations on land, ecosystems, and wildlife	<ul> <li>Biodiversity programs</li> <li>Deforestation programs / polices</li> <li>Site closure &amp; rehabilitation</li> <li>Water intensity &amp; risk management</li> <li>Forest certifications</li> <li>Supplier environmental programs / certifications</li> <li>Sustainable agriculture programs</li> </ul>
	Community Impact (Environmental)	Evaluates the community impact from an environmental risk perspective based on an assessment of Community Relations, Products & Services, Occupational Health and Safety, and Product Governance	<ul> <li>Env Impact – Community Relations</li> <li>Env Impact – Products &amp; Services</li> <li>Env Impact – Occupational Health and Safety</li> <li>Env Impact – Product Governance</li> </ul>

ESG Themes listed were created by PFMAM for educational purposes based on the material ESG issues ("MEIs") and ESG indicators developed and defined by Sustainalytics.

	ESG Theme	Theme Description	Key Indicators
	Human Capital Management	Evaluates the management of risks related to human rights, labor rights, equality, talent development, employee retention, and labor health and safety	<ul> <li>Discrimination policy</li> <li>Diversity programs</li> <li>Gender pay equality / disclosures</li> <li>Employee development</li> <li>Supply chain management / standards</li> <li>Human rights policies &amp; programs</li> <li>Employee health &amp; safety</li> </ul>
Social	Product Governance	Focuses on the management of risks related to product quality, safety, wellness, and nutrition, as well as customer data privacy & cybersecurity	<ul> <li>Product &amp; service safety programs / certifications</li> <li>Data privacy management</li> <li>Media &amp; advertising ethics policy</li> <li>Organic products / GMO policy</li> <li>Product health statement</li> </ul>
Cociai	Community Impact (Social)	Assesses how companies engage with local communities and their management of access to essential products or services to disadvantaged communities or groups	<ul> <li>Equitable pricing and availability</li> <li>Access to health care</li> <li>Price transparency</li> <li>Human rights / indigenous policy</li> <li>Community involvement programs</li> <li>Noise management</li> </ul>
	ESG Financial Integration & Resilience*	Analyzes financial stability and issues that pose systemic risks and potential external costs to society in the financial services industry. Also measures ESG activities by financial institutions	<ul> <li>Systemic risk management / reporting</li> <li>Tier 1 capital</li> <li>Leverage ratio</li> <li>Responsible investment / asset management</li> <li>Underwriting standards</li> <li>Financial inclusion</li> <li>Credit &amp; loan standards</li> <li>Green buildings investments</li> </ul>

<sup>\*</sup> Only applies to financial service industries

ESG Themes listed were created by PFMAM for educational purposes based on the material ESG issues ("MEIs") and ESG indicators developed and defined by Sustainalytics.

# **ESG Themes Glossary**

	ESG Theme	Theme Description	Key Indicators
Governance	Corporate Governance	Evaluates a company's rules, policies, and practices with a focus on how a company's board of directors manages and oversees the operations of a company. Also assesses the management of general professional ethics and lobbying activities	<ul> <li>Board/management quality &amp; integrity</li> <li>Board structure</li> <li>Ownership &amp; shareholder rights</li> <li>Remuneration</li> <li>Audit &amp; financial reporting</li> <li>Stakeholder governance</li> <li>Bribery &amp; corruption policies / programs</li> <li>Money laundering policy</li> <li>Whistleblower programs</li> <li>Business ethics programs</li> <li>Political involvement policy</li> <li>Lobbying and political expenses</li> </ul>

Portfolio Holdings and Transactions

## **Managed Account Detail of Securities Held**

Security Type/Description Dated Date/Coupon/Maturity	CUSIP	Par	S&P Rating	Moody's Rating	Trade Date	Settle Date	Original Cost	YTM at Cost	Accrued Interest	Amortized Cost	Market Value
U.S. Treasury											_
US TREASURY N/B NOTES DTD 12/31/2021 0.750% 12/31/2023	91282CDR9	2,750,000.00	AA+	Aaa	1/10/2022	1/11/2022	2,742,910.16	0.88	5,212.30	2,749,102.68	2,718,632.95
US TREASURY NOTES DTD 01/03/2017 2.250% 12/31/2023	912828V23	3,530,000.00	AA+	Aaa	11/19/2019	11/21/2019	3,619,491.02	1.61	20,072.08	3,535,425.50	3,502,421.88
US TREASURY NOTES DTD 01/31/2017 2.250% 01/31/2024	912828V80	4,600,000.00	AA+	Aaa	11/26/2019	11/27/2019	4,718,953.13	1.61	17,437.50	4,609,510.01	4,551,843.52
US TREASURY NOTES DTD 03/15/2021 0.250% 03/15/2024	91282CBR1	5,000,000.00	AA+	Aaa	4/15/2021	4/16/2021	4,992,773.44	0.30	549.45	4,998,872.55	4,885,937.50
US TREASURY NOTES DTD 03/31/2017 2.125% 03/31/2024	912828W71	4,600,000.00	AA+	Aaa	11/26/2019	11/27/2019	4,698,289.06	1.61	267.08	4,611,279.07	4,524,531.48
US TREASURY N/B NOTES DTD 04/15/2021 0.375% 04/15/2024	91282CBV2	2,500,000.00	AA+	Aaa	4/27/2021	4/28/2021	2,501,464.84	0.36	4,328.89	2,500,266.46	2,432,812.50
US TREASURY NOTES DTD 05/31/2017 2.000% 05/31/2024	912828XT2	5,250,000.00	AA+	Aaa	1/17/2020	1/22/2020	5,333,876.95	1.62	35,286.89	5,262,810.87	5,130,234.38
US TREASURY NOTES DTD 06/30/2017 2.000% 06/30/2024	912828XX3	4,600,000.00	AA+	Aaa	11/26/2019	11/27/2019	4,678,343.75	1.61	23,250.00	4,612,753.63	4,482,843.52
US TREASURY NOTES DTD 08/31/2019 1.250% 08/31/2024	912828YE4	5,250,000.00	AA+	Aaa	1/17/2020	1/22/2020	5,163,457.03	1.62	5,588.94	5,232,773.68	5,052,304.95
US TREASURY NOTES DTD 09/30/2019 1.500% 09/30/2024	912828YH7	4,600,000.00	AA+	Aaa	11/26/2019	11/27/2019	4,575,742.19	1.61	188.52	4,594,994.86	4,424,625.00
US TREASURY N/B NOTES DTD 10/15/2021 0.625% 10/15/2024	91282CDB4	5,000,000.00	AA+	Aaa	11/9/2021	11/12/2021	4,992,382.81	0.68	14,429.64	4,997,289.76	4,758,594.00
US TREASURY NOTES DTD 10/31/2019 1.500% 10/31/2024	912828YM6	5,250,000.00	AA+	Aaa	1/17/2020	1/22/2020	5,219,238.28	1.63	32,955.16	5,243,015.11	5,034,257.55
US TREASURY NOTES DTD 11/17/2014 2.250% 11/15/2024	912828G38	4,070,000.00	AA+	Aaa	11/26/2019	11/27/2019	4,192,735.94	1.62	34,589.47	4,097,793.10	3,930,093.75
US TREASURY NOTES DTD 12/31/2019 1.750% 12/31/2024	912828YY0	4,750,000.00	AA+	Aaa	1/17/2020	1/22/2020	4,777,275.39	1.63	21,007.13	4,756,905.74	4,543,671.88
US TREASURY N/B NOTES DTD 01/15/2022 1.125% 01/15/2025	91282CDS7	10,670,000.00	AA+	Aaa	11/28/2022	11/30/2022	9,958,527.73	4.45	25,442.73	10,237,805.78	10,113,159.38

Security Type/Description Dated Date/Coupon/Maturity	CUSIP	Par	S&P Rating	Moody's Rating	Trade Date	Settle Date	Original Cost	YTM at Cost	Accrued Interest	Amortized Cost	Market Value
U.S. Treasury											
US TREASURY NOTES DTD 03/31/2020 0.500% 03/31/2025	912828ZF0	4,100,000.00	AA+	Aaa	11/9/2021	11/12/2021	4,059,320.31	0.80	56.01	4,081,982.36	3,820,687.50
US TREASURY NOTES DTD 07/31/2020 0.250% 07/31/2025	91282CAB7	6,000,000.00	AA+	Aaa	4/15/2021	4/16/2021	5,898,984.38	0.65	2,527.17	5,956,873.36	5,492,812.80
US TREASURY NOTES DTD 08/31/2020 0.250% 08/31/2025	91282CAJ0	11,100,000.00	AA+	Aaa	11/28/2022	11/30/2022	9,958,347.66	4.25	2,363.32	10,304,819.27	10,125,281.25
US TREASURY NOTES DTD 12/31/2020 0.375% 12/31/2025	91282CBC4	2,000,000.00	AA+	Aaa	1/15/2021	1/19/2021	1,992,500.00	0.45	1,895.38	1,996,588.27	1,807,500.00
US TREASURY NOTES DTD 01/31/2021 0.375% 01/31/2026	91282CBH3	5,900,000.00	AA+	Aaa	4/15/2021	4/16/2021	5,790,066.41	0.77	3,727.58	5,846,445.83	5,310,000.00
US TREASURY N/B NOTES DTD 02/15/2023 4.000% 02/15/2026	91282CGL9	4,500,000.00	AA+	Aaa	2/21/2023	2/23/2023	4,449,023.44	4.41	22,989.13	4,459,331.20	4,404,375.00
US TREASURY NOTES DTD 02/28/2021 0.500% 02/28/2026	91282CBQ3	2,665,000.00	AA+	Aaa	3/16/2021	3/18/2021	2,623,255.27	0.82	1,134.82	2,644,658.68	2,398,916.27
US TREASURY N/B NOTES DTD 05/31/2021 0.750% 05/31/2026	91282CCF6	4,000,000.00	AA+	Aaa	11/9/2021	11/12/2021	3,951,718.75	1.02	10,081.97	3,971,717.24	3,591,250.00
US TREASURY N/B NOTES DTD 07/31/2021 0.625% 07/31/2026	91282CCP4	2,750,000.00	AA+	Aaa	3/3/2022	3/4/2022	2,617,119.14	1.77	2,895.72	2,664,659.12	2,447,500.00
US TREASURY N/B NOTES DTD 10/31/2021 1.125% 10/31/2026	91282CDG3	4,825,000.00	AA+	Aaa	5/3/2023	5/4/2023	4,443,334.96	3.56	22,715.52	4,488,201.54	4,322,898.44
US TREASURY N/B NOTES DTD 05/31/2022 2.625% 05/31/2027	91282CET4	1,000,000.00	AA+	Aaa	5/31/2022	6/2/2022	991,484.38	2.81	8,821.72	993,753.34	929,687.50
US TREASURY N/B NOTES DTD 06/30/2022 3.250% 06/30/2027	91282CEW7	5,500,000.00	AA+	Aaa	7/12/2022	7/14/2022	5,566,816.41	2.98	45,173.23	5,550,444.18	5,225,000.00
US TREASURY N/B NOTES DTD 07/31/2022 2.750% 07/31/2027	91282CFB2	2,500,000.00	AA+	Aaa	8/11/2022	8/12/2022	2,478,808.59	2.93	11,582.88	2,483,656.68	2,328,906.25
US TREASURY NOTES DTD 10/31/2020 0.500% 10/31/2027	91282CAU5	4,325,000.00	AA+	Aaa	3/31/2023	4/3/2023	3,745,010.74	3.71	9,049.59	3,807,796.66	3,658,003.69
Security Type Sub-Total		133,585,000.00					130,731,252.16	2.10	385,619.82	131,291,526.53	125,948,782.94
Federal Agency											
FREDDIE MAC NOTES DTD 07/23/2020 0.375% 07/21/2025	3137EAEU9	2,850,000.00	AA+	Aaa	11/30/2020	12/1/2020	2,844,129.00	0.42	2,078.13	2,847,714.71	2,615,781.30

Security Type/Description Dated Date/Coupon/Maturity	CUSIP	Par	S&P Rating	Moody's Rating	Trade Date	Settle Date	Original Cost	YTM at Cost	Accrued Interest	Amortized Cost	Market Value
Federal Agency											
FREDDIE MAC NOTES DTD 09/25/2020 0.375% 09/23/2025	3137EAEX3	1,400,000.00	AA+	Aaa	9/29/2020	9/30/2020	1,397,830.00	0.41	116.67	1,399,137.49	1,276,711.80
FREDDIE MAC NOTES DTD 09/25/2020 0.375% 09/23/2025	3137EAEX3	2,500,000.00	AA+	Aaa	11/30/2020	12/1/2020	2,490,025.00	0.46	208.33	2,495,895.32	2,279,842.50
Security Type Sub-Total		6,750,000.00					6,731,984.00	0.43	2,403.13	6,742,747.52	6,172,335.60
Corporate											
BANK OF AMERICA CORP NOTES (CALLED, OMD DTD 10/21/2020 0.810% 10/24/2023	06051GJH3	2,500,000.00	A-	A1	7/20/2021	7/22/2021	2,505,125.00	0.72	8,831.25	2,500,143.05	2,484,487.50
APPLE INC (CALLABLE) BONDS DTD 02/09/2017 3.000% 02/09/2024	037833CG3	2,380,000.00	AA+	Aaa	1/17/2020	1/22/2020	2,477,699.00	1.94	10,313.33	2,384,757.40	2,355,126.62
BLACKROCK INC CORP NOTES DTD 03/18/2014 3.500% 03/18/2024	09247XAL5	2,000,000.00	AA-	Aa3	11/19/2019	11/21/2019	2,130,520.00	1.92	2,527.78	2,013,969.53	1,977,838.00
CHEVRON CORP (CALLABLE) NOTES DTD 05/11/2020 1.554% 05/11/2025	166764BW9	2,000,000.00	AA-	Aa2	3/11/2021	3/15/2021	2,048,380.00	0.96	12,086.67	2,018,142.50	1,881,676.00
CHEVRON CORP (CALLABLE) NOTES DTD 05/11/2020 1.554% 05/11/2025	166764BW9	2,000,000.00	AA-	Aa2	3/12/2021	3/16/2021	2,041,100.00	1.05	12,086.67	2,015,422.86	1,881,676.00
JPMORGAN CHASE & CO (CALLABLE) CORP NOTE DTD 06/01/2021 0.824% 06/01/2025	46647PCH7	5,000,000.00	A-	A1	5/25/2021	6/1/2021	5,010,350.00	0.77	13,733.33	5,002,304.20	4,833,410.00
MICROSOFT CORP NOTES (CALLABLE) DTD 11/03/2015 3.125% 11/03/2025	594918BJ2	2,000,000.00	AAA	Aaa	3/16/2021	3/18/2021	2,186,160.00	1.06	25,694.44	2,078,236.10	1,915,942.00
APPLE INC (CALLABLE) CORPORATE NOTES DTD 02/08/2021 0.700% 02/08/2026	037833EB2	5,000,000.00	AA+	Aaa	2/8/2021	2/10/2021	4,996,800.00	0.71	5,152.78	4,998,489.47	4,498,420.00
AMAZON INC CORP NOTES (CALLABLE) DTD 05/12/2021 1.000% 05/12/2026	023135BX3	5,000,000.00	AA	A1	6/8/2021	6/10/2021	5,010,400.00	0.96	19,305.56	5,005,438.37	4,485,275.00
TORONTO-DOMINION BANK CORPORATE NOTES DTD 06/03/2021 1.200% 06/03/2026	89114TZD7	2,500,000.00	A	A1	6/16/2021	6/18/2021	2,509,725.00	1.12	9,833.33	2,505,241.08	2,210,502.50

CITY OF SALEM, OR Portfolio Holdings

Security Type/Description Dated Date/Coupon/Maturity	CUSIP	Par	S&P Rating	Moody's Rating	Trade Date	Settle Date	Original Cost	YTM at Cost	Accrued Interest	Amortized Cost	Market Value
Corporate											
WAL MART INC CORP NOTES (CALLABLE) DTD 09/17/2021 1.050% 09/17/2026	931142ER0	2,500,000.00	AA	Aa2	2/28/2022	3/2/2022	2,401,175.00	1.96	1,020.83	2,435,585.15	2,229,700.00
NIKE INC CORPORATE NOTES (CALLABLE) DTD 03/27/2020 2.750% 03/27/2027	654106AJ2	2,500,000.00	AA-	A1	7/12/2022	7/14/2022	2,424,975.00	3.45	763.89	2,444,375.76	2,303,580.00
VISA INC CORP NOTES (CALLABLE) DTD 04/02/2020 1.900% 04/15/2027	92826CAL6	2,500,000.00	AA-	Aa3	7/12/2022	7/14/2022	2,334,875.00	3.42	21,902.78	2,377,107.43	2,242,562.50
Security Type Sub-Total		37,880,000.00					38,077,284.00	1.41	143,252.64	37,779,212.90	35,300,196.12
Managed Account Sub Total		178,215,000.00					175,540,520.16	1.89	531,275.59	175,813,486.95	167,421,314.66
Securities Sub Total		\$178,215,000.00					\$175,540,520.16	1.89%	\$531,275.59	\$175,813,486.95	\$167,421,314.66
Accrued Interest											\$531,275.59
Total Investments											\$167,952,590.25

## **Quarterly Portfolio Transactions**

Trade Date	Settle Date	Par (\$)	CUSIP	Security Description	Coupon	Maturity Date	Transact Amount (\$)	Yield at Market	Realized G/L (BV)
INTEREST									
7/15/2023	7/15/2023	10,670,000.00	91282CDS7	US TREASURY N/B NOTES	1.12%	1/15/2025	60,018.75		
7/21/2023	7/21/2023	2,850,000.00	3137EAEU9	FREDDIE MAC NOTES	0.37%	7/21/2025	5,343.75		
7/31/2023	7/31/2023	2,750,000.00	91282CCP4	US TREASURY N/B NOTES	0.62%	7/31/2026	8,593.75		
7/31/2023	7/31/2023	5,900,000.00	91282CBH3	US TREASURY NOTES	0.37%	1/31/2026	11,062.50		
7/31/2023	7/31/2023	2,500,000.00	91282CFB2	US TREASURY N/B NOTES	2.75%	7/31/2027	34,375.00		
7/31/2023	7/31/2023	6,000,000.00	91282CAB7	US TREASURY NOTES	0.25%	7/31/2025	7,500.00		
7/31/2023	7/31/2023	4,600,000.00	912828V80	US TREASURY NOTES	2.25%	1/31/2024	51,750.00		
8/8/2023	8/8/2023	5,000,000.00	037833EB2	APPLE INC (CALLABLE) CORPORATE NOTES	0.70%	2/8/2026	17,500.00		
8/9/2023	8/9/2023	2,380,000.00	037833CG3	APPLE INC (CALLABLE) BONDS	3.00%	2/9/2024	35,700.00		
8/15/2023	8/15/2023	4,500,000.00	91282CGL9	US TREASURY N/B NOTES	4.00%	2/15/2026	90,000.00		
8/31/2023	8/31/2023	5,250,000.00	912828YE4	US TREASURY NOTES	1.25%	8/31/2024	32,812.50		
8/31/2023	8/31/2023	11,100,000.00	91282CAJ0	US TREASURY NOTES	0.25%	8/31/2025	13,875.00		
8/31/2023	8/31/2023	2,665,000.00	91282CBQ3	US TREASURY NOTES	0.50%	2/28/2026	6,662.50		
9/15/2023	9/15/2023	5,000,000.00	91282CBR1	US TREASURY NOTES	0.25%	3/15/2024	6,250.00		
9/17/2023	9/17/2023	2,500,000.00	931142ER0	WAL MART INC CORP NOTES (CALLABLE)	1.05%	9/17/2026	13,125.00		
9/18/2023	9/18/2023	2,000,000.00	09247XAL5	BLACKROCK INC CORP NOTES	3.50%	3/18/2024	35,000.00		
9/23/2023	9/23/2023	3,900,000.00	3137EAEX3	FREDDIE MAC NOTES	0.37%	9/23/2025	7,312.50		

# **Quarterly Portfolio Transactions**

Trade Date	Settle Date	Par (\$)	CUSIP	Security Description	Coupon	Maturity Date	Transact Amount (\$)	Yield at Market	Realized G/L (BV)
INTEREST									
9/27/2023	9/27/2023	2,500,000.00	654106AJ2	NIKE INC CORPORATE NOTES (CALLABLE)	2.75%	3/27/2027	34,375.00		
9/30/2023	9/30/2023	4,100,000.00	912828ZF0	US TREASURY NOTES	0.50%	3/31/2025	10,250.00		
9/30/2023	9/30/2023	4,600,000.00	912828YH7	US TREASURY NOTES	1.50%	9/30/2024	34,500.00		
9/30/2023	9/30/2023	4,600,000.00	912828W71	US TREASURY NOTES	2.12%	3/31/2024	48,875.00		
Total INTER	REST	95,365,000.00					564,881.25		0.00
MATURITY									
7/31/2023	7/31/2023	3,750,000.00	912828S92	US TREASURY NOTES	1.25%	7/31/2023	3,773,437.50		
8/31/2023	8/31/2023	4,500,000.00	9128282D1	US TREASURY NOTES	1.37%	8/31/2023	4,530,937.50		
9/30/2023	9/30/2023	7,475,000.00	91282CDA6	US TREASURY NOTES	0.25%	9/30/2023	7,484,343.75		
9/30/2023	9/30/2023	3,750,000.00	912828T26	US TREASURY NOTES	1.37%	9/30/2023	3,775,781.25		

## **Managed Account Detail of Securities Held**

Security Type/Description Dated Date/Coupon/Maturity	CUSIP	Par	S&P Rating	Moody's Rating	Trade Date	Settle Date	Original Cost	YTM at Cost	Accrued Interest	Amortized Cost	Market Value
U.S. Treasury											
US TREASURY N/B NOTES DTD 11/30/2021 0.500% 11/30/2023	91282CDM0	9,000,000.00	AA+	Aaa	11/28/2022	11/30/2022	8,629,101.56	4.77	15,122.95	8,939,030.39	8,928,280.80
Security Type Sub-Total		9,000,000.00					8,629,101.56	4.77	15,122.95	8,939,030.39	8,928,280.80
Federal Agency											
FED HOME LN DISCOUNT NT DISC NOTES DTD 11/17/2022 0.000% 11/17/2023	313384PJ2	14,500,000.00	A-1+	P-1	12/2/2022	12/5/2022	13,852,893.19	4.85	0.00	14,412,351.53	14,393,035.75
FHLB DISC NOTE DTD 11/21/2022 0.000% 11/20/2023	313384PM5	1,500,000.00	A-1+	P-1	11/21/2022	11/22/2022	1,429,366.25	4.90	0.00	1,490,270.83	1,488,262.57
FED HOME LN DISCOUNT NT DISC NOTES DTD 12/15/2022 0.000% 12/15/2023	313384QN2	5,000,000.00	A-1+	P-1	12/15/2022	12/16/2022	4,769,972.22	4.77	0.00	4,952,604.17	4,941,968.93
Security Type Sub-Total		21,000,000.00					20,052,231.66	4.83	0.00	20,855,226.53	20,823,267.25
Managed Account Sub Total		30,000,000.00					28,681,333.22	4.81	15,122.95	29,794,256.92	29,751,548.05
Securities Sub Total		\$30,000,000.00					\$28,681,333.22	4.81%	\$15,122.95	\$29,794,256.92	\$29,751,548.05
Accrued Interest											\$15,122.95
Total Investments											\$29,766,671.00

## **Quarterly Portfolio Transactions**

Trade Date	Settle Date	Par (\$)	CUSIP	Security Description	Coupon	Maturity Date	Transact Amount (\$)	Yield at Market	Realized G/L (BV)
MATURITY									
8/10/2023	8/10/2023	15,000,000.00	912796XY0	CASH MGMT BILL	0.00%	8/10/2023	15,000,000.00		
9/15/2023	9/15/2023	5,000,000.00	313384LT4	FED HOME LN DISCOUNT NT DISC NOTES	0.00%	9/15/2023	5,000,000.00		
Total MATU	RITY	20,000,000.00					20,000,000.00		0.00

CITY OF SALEM, OR

Appendix

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#### **Important Disclosures**

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- In accordance with generally accepted accounting principles, information is presented on a trade date basis; forward settling purchases are included in the monthly balances, and forward settling sales are excluded.
- Performance is presented in accordance with the CFA Institute's Global Investment Performance Standards (GIPS). Unless otherwise noted, performance is shown gross of fees. Quarterly returns are presented on an unannualized basis. Returns for periods greater than one year are presented on an annualized basis. Past performance is not indicative of future returns.
- Bank of America/Merrill Lynch Indices provided by Bloomberg Financial Markets.
- Money market fund/cash balances are included in performance and duration computations.
- Standard & Poor's is the source of the credit ratings. Distribution of credit rating is exclusive of money market fund/LGIP holdings.
- Callable securities in the portfolio are included in the maturity distribution analysis to their stated maturity date, although, they may be called prior to maturity.
- MBS maturities are represented by expected average life.

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Appendix

### **Glossary**

- Accrued Interest: Interest that is due on a bond or other fixed income security since the last interest payment was made.
- Agencies: Federal agency securities and/or Government-sponsored enterprises.
- Amortized Cost: The original cost of the principal of the security is adjusted for the amount of the periodic reduction of any discount or premium from the purchase date until the date of the report. Discount or premium with respect to short-term securities (those with less than one year to maturity at time of issuance) is amortized on a straight line basis. Such discount or premium with respect to longer-term securities is amortized using the constant yield basis.
- Asset-Backed Security: A financial instrument collateralized by an underlying pool of assets usually ones that generate a cash flow from debt, such as loans, leases, credit card balances, and receivables.
- Bankers' Acceptance: A draft or bill or exchange accepted by a bank or trust company. The accepting institution guarantees payment of the bill as well as the insurer.
- Commercial Paper: An unsecured obligation issued by a corporation or bank to finance its short-term credit needs, such as accounts receivable and inventory.
- Contribution to Total Return: The weight of each individual security multiplied by its return, then summed for each sector to determine how much each sector added or subtracted from the overall portfolio performance.
- Effective Duration: A measure of the sensitivity of a security's price to a change in interest rates, stated in years.
- Effective Yield: The total yield an investor receives in relation to the nominal yield or coupon of a bond. Effective yield takes into account the power of compounding on investment returns, while nominal yield does not.
- FDIC: Federal Deposit Insurance Corporation. A federal agency that insures bank deposits to a specified amount.
- Interest Rate: Interest per year divided by principal amount and expressed as a percentage.
- Market Value: The value that would be received or paid for an investment in an orderly transaction between market participants at the measurement date.
- Maturity: The date upon which the principal or stated value of an investment becomes due and payable.
- Negotiable Certificates of Deposit: A CD with a very large denomination, usually \$1 million or more, that can be traded in secondary markets.
- Par Value: The nominal dollar face amount of a security.
- Pass-through Security: A security representing pooled debt obligations that passes income from debtors to its shareholders. The most common type is the mortgage-backed security.

### **Glossary**

- Repurchase Agreements: A holder of securities sells these securities to an investor with an agreement to repurchase them at a fixed price on a fixed date.
- Settle Date: The date on which the transaction is settled and monies/securities are exchanged. If the settle date of the transaction (i.e., coupon payments and maturity proceeds) occurs on a non-business day, the funds are exchanged on the next business day.
- Supranational: A multinational union or association in which member countries cede authority and sovereignty on at least some internal matters to the group, whose decisions are binding on its members.
- Trade Date: The date on which the transaction occurred; however, the final consummation of the security transaction and payment has not yet taken place.
- Unsettled Trade: A trade which has been executed; however, the final consummation of the security transaction and payment has not yet taken place.
- U.S. Treasury: The department of the U.S. government that issues Treasury securities.
- Yield: The rate of return based on the current market value, the annual interest receipts, maturity value, and the time period remaining until maturity, stated as a percentage on an annualized basis.
- YTM at Cost: The yield to maturity at cost is the expected rate of return based on the original cost, the annual interest receipts, maturity value, and the time period from purchase date to maturity, stated as a percentage on an annualized basis.
- YTM at Market: The yield to maturity at market is the rate of return based on the current market value, the annual interest receipts, maturity value, and the time period remaining until maturity, stated as a percentage on an annualized basis.