

CITY OF SALEM FINANCIAL SUMMARY Through Q1 / FY 2024

The summary of FY 2024 first quarter (Q1) July 2023 through September 2023 financial activity displays expenditure information at the department level for the General Fund and resources displayed by type. For all other City funds, data is displayed with resources and expenditures. For all funds, the display includes columns noting comparison to budget and prior year actual activity. A positive number in the prior year comparison denotes an increase in FY 2024.

General Fund

Resources	Budget	Actual through Sept 30	As a Percent of Budget	Difference FY 2023 to FY 2024 Actual
Property Taxes	84,007,940	214,596	0.3%	-73.8%
Franchise Fees	21,573,020	1,375,627	6.4%	-5.5%
Internal Charges	23,822,990	5,261,859	22.1%	22.1%
Marijuana Sales Tax	1,656,000	-	0.0%	-100.0%
State Shared	7,990,340	834,324	10.4%	4.0%
Fees, Permits	21,095,000	2,942,577	13.9%	2.8%
All Other Revenues	7,640,320	1,629,053	21.3%	17.3%
Beginning Fund Balance	38,485,060	36,578,563	95.0%	-10.1%
Total Resources	206,270,670	48,836,599	23.7%	-7.3%

BY THE NUMBERS
Resources

First quarter receipts are typically low. Current year Property Tax has not been collected. Franchise Fees and State Shared Revenue collections increase later in the year.

State Shared resources include state marijuana sales tax revenue collected by the State and distributed to cities. Q1 Marijuana Sales Tax were received in Q2. These are remitted to the City quarterly.

Expenditures by Department	Budget	Actual through Sept 30	As a Percent of Budget	Difference FY 2023 to FY 2024 Actual
Mayor & Council	410,290	73,139	17.8%	46.55%
Municipal Court	2,632,840	492,503	18.7%	-4.23%
City Manager	1,403,450	244,898	17.4%	-44.13%
Human Resources	3,425,080	541,233	15.8%	-14.72%
Customer Service Center	1,003,340	189,622	18.9%	0.00%
Legal	3,263,960	740,388	22.7%	2.38%
Finance	4,259,490	837,732	19.7%	1.60%
Parks and Recreation	14,506,540	3,290,125	22.7%	9.46%
Facilities Services	5,556,060	1,092,379	19.7%	-5.03%
Community Development	7,137,540	1,236,634	17.3%	-18.22%
Library	6,207,950	1,117,265	18.0%	-15.32%
Police	60,299,310	13,366,444	22.2%	-2.20%
Fire	48,697,150	11,479,698	23.6%	-3.24%
Information Technology	13,725,640	2,826,912	20.6%	12.87%
Non Departmental	9,229,740	648,030	7.0%	-14.06%
Urban Development	4,425,780	789,088	17.8%	10.63%
Total Expenditures	186,184,160	38,966,088	20.9%	-2.3%

Beginning Fund Balance—the funding available at the start of the fiscal year—equals almost 74.9 percent of total resources through Q1, and is 10.1 percent less than FY 2023. Year-to-year increases of 2.8 percent for Fees, Permits reflect the City Operations Fee increase.

Internal Charges include the support services charges, reimbursements for labor and overhead from other funds, and fund-to-fund transfers. The 22.1 percent increase is mainly due to Service Charges and Transfers, which are received in regular intervals.

All Other Revenues increased by 17.3 percent, primarily due to more favorable interest revenue.

BY THE NUMBERS Expenditures

With 25 percent of the fiscal year complete, including 6 payroll periods, or 23 percent of payroll periods for the year, expenditures are trending as anticipated. The 2.3 percent year-over-year decrease is influenced by organizational shifts, hiring decisions, and payroll timing. Decreased spending in the City Manager's Office is offset by increased spending in Parks and Recreation due to the creation of the Community Services Department. Mayor and Council increases reflect increased a new federal lobbyist contract.

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Other Funds

	Resources			Expenditures		
	Actual through Sept 30	As a Percent of Budget	Difference FY 2023 to FY 2024 Actual	Actual through Sept 30	As a Percent of Budget	Difference FY 2023 to FY 2024 Actual
* Transportation Services	10,849,742	44.0%	-6.0%	3,977,682	19.7%	-27.9%
Streetlight	1,645,162	47.7%	-2.3%	305,459	12.2%	-9.8%
* Airport	1,438,062	43.5%	-5.1%	462,625	16.8%	56.3%
Community Renewal	795,729	7.0%	52.9%	1,193,357	10.5%	235.1%
Downtown Parking	621,119	57.9%	3.9%	256,510	23.9%	20.4%
Cultural and Tourism	5,525,337	58.9%	9.0%	1,237,954	21.6%	34.7%
Public Art	64,606	89.3%	98.4%	41	0.1%	-55.6%
Tourism Promotion Area	232,008	17.2%	1.5%	122,562	9.1%	9.1%
Parking Leasehold	493,752	51.4%	14.1%	181,708	18.9%	62.2%
* Building and Safety	18,764,473	76.0%	5.1%	1,750,728	20.9%	10.8%
General Debt	4,548,439	17.8%	19.6%	-	0.0%	0.0%
Capital Improvements	151,201,438	75.9%	119.7%	11,992,046	7.5%	50.5%
Extra Capacity Facilities	47,424,641	83.9%	3.6%	789,524	1.4%	-66.4%
Development Districts	10,797,203	103.2%	25.6%	39,644	0.4%	233.8%
* Utility	90,005,335	50.2%	-1.2%	25,138,534	18.0%	1.3%
* Emergency Services	3,300,896	36.1%	-21.5%	290,281	4.9%	-54.8%
* WVCC	5,990,854	36.8%	10.6%	3,177,267	19.7%	-12.3%
Police Regional Records	1,533,449	66.6%	10.5%	26,925	9.8%	25.0%
* City Services	7,864,829	44.7%	4.2%	2,860,877	20.1%	6.4%
* Self Insurance Benefits	15,623,136	37.1%	-10.5%	6,247,354	16.6%	1.6%
* Self Insurance Risk	6,541,240	59.8%	-20.5%	3,909,317	35.7%	24.8%
Equipment Replacement	20,177,919	75.0%	16.2%	1,278,068	4.8%	348.7%
Trust and Agency	27,852,922	96.9%	-1.3%	1,635,005	10.2%	51.6%

Resources

Beginning fund balance accounts for \$357.2 million or 82.4 percent of the \$433.3 million total resources reported in the above table for all other City funds. To begin FY 2024, budgeted fund balance exceeded actuals by \$4.8 million or 1.4 percent. At the first quarter mark in the fiscal year, total resources equal 61.4 percent of the amount anticipated in the FY 2024 budget for this grouping of funds.

Expenditures

The nine funds marked with an * have a total of 565.6 full-time equivalent (FTE) authorized positions, approximately 41.1 percent of the total FTE count for the City in the FY 2024 budget. The General Fund supports the remaining 809.5 FTE positions. Of the \$66.9 million in total actual expense through September 30 documented in the above table, \$16.4 million or 24.5 percent is personal services expense.

Materials and services, purchases for supplies, equipment, and services, equal \$41.1 million or 61.5 percent of total expenses. Four funds—the Utility Fund, Self Insurance Benefits Fund, Self Insurance Risk Fund, and Capital Improvements Fund—account for \$47.3 million or 70.7 percent of the total quarterly expenses of all the other funds.